

DROPSHIPBI .C



Dropshipbiz

We make eBay Dropship EASY

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CHAPTER 1 | INTRODUCTION

About

Hi, my BHW Nickname is IGProfessor. Some of you know me and some not. Those who already know me bought my Instagram guide that sold over 1500 Copies. Please let me explain to you; why I decided to create this guide?

When my valued clients from my last IG guide have been read my first official BHW Instagram method - They found out that I am also used eBay as a main revenue source.

Because I mentioned in the introduction of the **Instagram Money Machine** eBook guide that I used to earn a decent income online with Dropshipping on eBay before I got myself into Instagram Money making - I was getting many msgs on Telegram, Like:

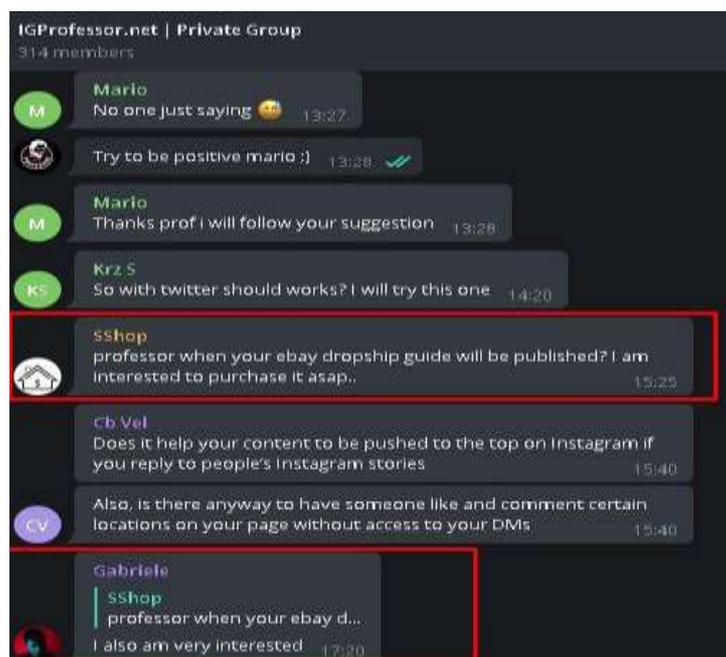
“Professor, What’s the best way to monetize the eBay store?”. And as you guys already know... My client wish is my command - so I decided to write a STEP by step guide on how to be a Successful dropshipper on eBay.

Premium eBook Package Benefits

If you bought the Premium eBook package you are eligible for lifetime free updates. You can subscribe here: dropshipbiz.co/premium-updates/

To get access to The Profit Hunter Bot Contact me on Telegram: t.me/igprofessor (Prepare a screenshot of your order)

Download Telegram: telegram.org



(Screenshot from my Instagram Telegram Chat Group)

The Dropship method workflow



1. You list an Item from Aliexpress /Walmart / Amazon on your eBay Store



2. Your client Purchase the product from your eBay Store



3. You Purchase & Forward the client shipping information to Aliexpress /Other.

Your Client will get the product from Aliexpress - You will keep the Profit - And everyone stays happy. Super simple trade.

The Num #1 Pro of Being a Dropshipper

Low costs & Risk-FREE

As a Drop shipper, you can play with your prices as much as you want. When you already have your ready-made purchased Inventory & warehouse - You can't play with the prices of your products that much: Every price movement can change the whole concept of your Business model. with the Dropship MiddleMan formula, you will have a lot of room to "play" with and run tests. This is the perfect business model for beginners; In the worst-case scenario, you risk \$15 on upfront costs. Also; you can afford yourself to do 1 or 2 mistakes. Of course, it's always better to avoid it. But if you are new to this model you will probably do 1 or 2 mistakes. However; I am always looking at my mistakes a learning curve in order to stay positive.

The Cons of Being a Dropshipper

You don't have control over your own inventory. Sometimes, shit happen(Excuse me) and your supplier will late in the delivery or simply will not deliver. This goal of this guide is to show you the right way to work - So you will not find yourself working with Low-quality suppliers. However; I will explain to you in this guide what to do in order to avoid those Mistakes & How to deal with your Dropshipping store customers.

eBay it's free to start (50 Listings) and they have over 800+ Million visitors a month **According to Similarweb** Those massive amounts of traffic can be used to leverage your store sales. You don't have to risk huge amounts upfront on FB/Google Ads - That you are probably not so sure if they will generate sales. And... you need to know how to do marketing. See how much traffic eBay has and Understand the potential.



Do you understand? When you are starting a new store from scratch; No one knows about your brand. So even when you get traffic from ads: your potential customers will have to see your ads at least 8-10 times to trust your store and place an order with you. Herewith eBay.. We will simply sell keywords on their search engine. And their customers are ready to convert! Because They purchasing on eBay on a regular basis. YEAH BABY.

CHAPTER 2 | SETUP

Setup Introduction

In the next chapter, I will explain to you how to Setup, connect and link your Paypal account to eBay. Soon as you will link it - all your sales fees will be automatically charged. So you don't have to pay for it manually. You better link your Paypal because if you will forget to pay the fees for too long it can lead to your eBay account suspension.

Setup eBay Account

Simply go to eBay.com and click on "Register" at the top of the page.

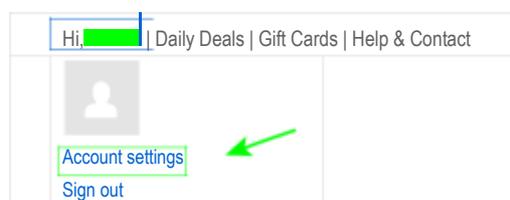


Fill out the info that you are asked for and sign-up.

Linking Paypal to eBay

You need to link your PayPal account to eBay in order to pay your selling & store fees. As explained before.

At the top of eBay Simply click on your account name and then click on "Account settings"



Once you clicked on account settings you will see an option "Paypal Account" (left menu)

My eBay Views

My account

- Personal Information
- Addresses
- Communication
- Preferences
- Site Preferences
- Seller Dashboard
- Feedback
- PayPal Account

Then just click on "link my Paypal account".

Already have a PayPal account?

Link your existing PayPal account to save time when you buy items

[Link My PayPal Account](#)

eBay & Paypal Fees

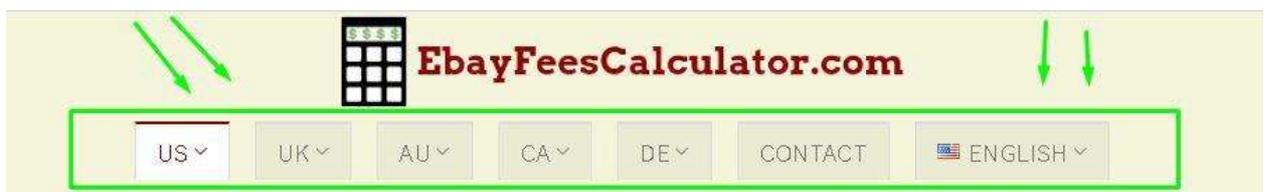
Fees from eBay and Paypal is changing often, However, there is a range that usually everyone uses. The fact is; that each country has different fees with PayPal. We are going to sell in eBay US. Fees start from 2% to 15% for a sale (Including Paypal)

It depends on the category. For example, you made your first sale and the product cost 70\$ and you sold it for \$100. After the eBay & Paypal fees, you will have \$17.65 in Profit. Anyhow; Since we want to keep things simple we can use **this** as a tool to calculate our profits & expenses. Me for example, Always using 20% as a Breakeven to cover my costs. And the rest are considered as profits. It means that for every product that I am selling I first add 20% to be break-even. (Currency exchange,Paypal,eBay,etc)

Category	Insertion fee	Final value fee**
Standard fees for most categories, including Music > Records, eBay Motors > Parts & Accessories, and eBay Motors > Automotive Tools & Supplies. For Vehicles, see the Motors fees.	First 50 listings free permonth*, then \$0.35 per listing	10% (maximum fee \$750)
Books. DVDs & Movies. Music [except: Records category]		12% (maximum fee \$750)
Select Business & Industrial categories: - Heavy equipment parts & attachments > Heavy Equipment - Printing & graphic arts > Commercial Printing Presses - Restaurante & food service > Food Trucks, Trailers & Carts	\$20	2% (maximum fee \$300)
Musical instruments & Gear > Guitars & Basses	Free	3,5% (maximum fee \$350)

- Paypal Sale Fee - 3-5%
- eBay Sale Fee - 2-10%

each country's eBay marketplace have different fee rules. So; if you are selling on eBay UK / eBay Australia, etc I highly recommend you to check the rates at ebayfeescalculator.com



eBay Selling Limits

Monthly selling limits

You can sell up to 4042 items or \$132,000.00 per month, whichever comes first. [See how selling limits work](#)



When you will start your first Store you will have listings(Products) limits. It means that before you will ask eBay to raise your Limits from 10 to 100 you will need to use your store limits to the full. So, What I Want you to do is to simply list 10 Items on your store.

And soon as you don't have more room to sell other items pick up a phone call to eBay representative and ask for a limit raise. Some agents will raise to 200, some to 100 products. You will learn how to list items properly soon as you will finish this guide.

If for any reason you feel uncomfortable to make this phone call - You can simply pay someone \$5 on **Fiverr** to do it for you! You just give them your eBay account info (DO NOT GIVE ANY Passwords) You can call them for FREE via Skype.

Note: If the representative asks you from where you are getting your products simply tell them that you own various private suppliers across the USA & China. I am talking about it more in-depth few chapters below.

eBay Number: 18665403229

Fiverr search term: "Ebay selling limit"



eBay Store Costs

The most common question is usually, which eBay store should you get? Well, if you are just starting to sell than it should not bother you because you will get 50 FREE listings from eBay. If you are already an Advanced seller then those are the subscriptions that are currently up to your choice:

Starter	Basic	Premium	Anchor	Enterprise
Discounts and tools for occasional sellers	Tools and lower fees for growing businesses	Bigger discounts designed for larger businesses	Lower fees and dedicated support for volume sellers	The lowest fees and dedicated support for the largest retailers
\$4.95/mo with annual subscription	\$21.95/mo with annual subscription	\$59.95/mo with annual subscription	\$299.95/mo with annual subscription	\$2,999.95/mo with annual subscription

FREE - 50 Listings / Month

Starter = 100 Listings / Month : \$0.3 X 1 Listing

Basic = 250 Listings / Month : \$0.25 X 1 Listing

Premium = 1000 Listings / Month : \$0.10 X 1 Listing.

Anchor Store = 10,000 Listing / Month : \$0.5 X 1 Listing

Enterprise = 100,000 Listing / Month : \$0.5 X 1 Listing

Each type of store is giving you different discounts on various fees of the platform.

	Starter	Basic	Premium	Anchor	Enterprise
Free fixed-price listings	100/mo**	250/mo	1.000/mo	10.000/mo	10.000/mo
Free auction listings for collectibles and fashion	0	250/mo	500/mo	1.000/mo	2.500/mo
Free listings for Guitars & Basses	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Free subscription to Terapeak Research tool	X	✓	✓	✓	✓
Fixed-price listing fee above free allocation	30¢	25¢	10¢	5¢	5¢
Auction listing fee above free allocation	30¢	25¢	15¢	10¢	10¢
eBay-branded shipping supplies coupon	\$0	\$25/ q tr	\$50/ q tr	\$150/ q tr	\$150/ q tr
Discounts to business services	✓	✓	✓	✓	✓
Credit toward Promoted Listing	\$0	\$0	\$0	\$25/ q tr	\$25/ q tr

CHAPTER 3 | STORE POLICIES SETUP

The eBay policies will provide your potential clients with all of the information they need.

- Payment Terms
- Shipping Times
- Return Terms

In the next chapter, I will explain to you how exactly you should configure your policies in order to followup with eBay terms of services guidelines and to keep your clients aware of your shipping times, returns and payments.

These policies are fitting 100% on Aliexpress, Amazon & Walmart Supply chain.

We will have 2 Shipping Policies. One For US Suppliers, And the Other one for China Suppliers.

Important: In your shipping policy make sure that you exclude those locations to avoid shipping problems. Many suppliers are unable to ship to those locations.

Excluded Locations: Alaska/Hawaii, APO/FPO, US Protectorates, Middle East, South America, Southeast Asia, Asia, Europe, Africa, Central America and Caribbean, North America, Oceania, PO Box

Your listing may be visible on other eBay sites. If you want to exclude international buyers in certain locations from purchasing your item, create a shipping exclusion list.

Excluded Locations: Alaska/Hawaii, APO/FPO, US Protectorates, PO Box

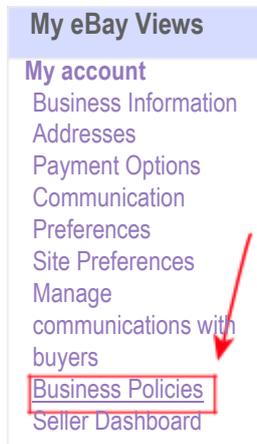
[Edit exclusion list](#)

• indicates a required field

Step 1: Optin to business Policies

In order to setup Shipping, payment & return policy you will have to opt-in for eBay business policies. Just follow the **link** and option.

Now, we are going to create our policies. Follow this **link** and click at 'Business policies' in the left menu. If link not working for you click on your account name > settings > info



Payment Policy

Once you clicked you should see a button called 'Create policy' we will start with the Payment policy. Don't overthink it and simply copy my settings.



Click on Payment, once you there follow the instructions in the Screenshot.

A screenshot of the 'Create policy' form for Payment policy. The form fields are: Policy name (Payment policy), Policy description (Additional text to help you identify the contents of this policy), Set as default payment policy (checked), Electronic payment methods (PayPal selected), Your PayPal account email address (Your paypal email here), and Require immediate payment when buyer uses Buy It Now (unchecked). Red boxes and arrows highlight the 'Payment policy' field, the 'Set as default payment policy' checkbox, the 'PayPal' selection, the 'Your paypal email here' field, and the 'Require immediate payment when buyer uses Buy It Now' checkbox.

Once you finished simply scroll the page down and click on 'Save' now your payment policy is ready.

Return Policy

This policy will be used in case one of your clients want to return the item. We will choose 14 days return policy - The fewer days the better, However when you choose less than 14 days return rate eBay will not promote you as they promote sellers with a long return policy. So 14 days is the way to go. Also, we will choose that the buyer will pay the shipping return so we will not lose anything if he decided to return.

China Supplier Shipping Policy (Aliexpress) (34 Days total)

Shipping policy is how long a buyer will wait until the product he placed an order with you will arrive. Since we are going to do Dropshipping from Aliexpress we will choose Economy shipping from and 3 days for Handling time. This policy is equal to 28-34 days. Follow my config and click save.

US Suppliers Policy (Walmart, Amazon, Overstock, etc)

Offering same day or 1-day sending time when your listings qualify for Top Rated Seller service. [Learn more](#)

U.S. shipping

Plan same cost to all buyers

Services

Service	Cost	Each additional
Standard Shipping (1 to 5 business days)	\$0.00	\$0.00

Free shipping

Other additional service

Continued shipping discounts

Apply my flat shipping rule

Handling time

3 business days

International shipping

Set globally, ship domestically using the Global Shipping Program

Send it to the US shipping center, and the rest will be taken care of for you. [Learn more](#)

Alternative international shipping options

Offer alternative international shipping options in case an item can't be sent using the Global Shipping Program. [Learn more](#)

No alternative international shipping

You haven't selected any alternative international shipping options.

Exclude shipping locations

Your listing may be visible on other eBay sites. If you want to exclude international buyers in certain locations from purchasing your item, create a shipping exclusion list.

Excluded Locations: Alaska/Hawaii, APO/FPO, US Protectorates, PO Box

[Edit exclusion list](#)

Indicates a required field

[Save](#) [Cancel](#)

Locations that you need exclude;

It's always preferred to avoid those locations in your shipping policies (China+US) Because of my experience; Those are locations that usually cause problems shipping to.

Exclude shipping locations

Your listing may be visible on other eBay sites. If you want to exclude international buyers in certain locations from purchasing your item, create a shipping exclusion list.

Excluded Locations: Alaska/Hawaii, APO/FPO, US Protectorates, PO Box

[Edit exclusion list](#)

Indicates a required field

[Save](#) [Cancel](#)

Make sure to exclude these.

CHAPTER 4 | UNDERSTANDING THE MARKET

Introduction to Understanding the Market

In the next chapter, I will show you a few live examples and how exactly I am locating profitable items to sell. This is the generic way to find profitable eBay sellers. I will teach you the nature of the dropshipping market including finding the right supplier for Aliexpress, Amazon, Walmart. This is the generic way. Soon as you will read enough from this eBook you will find out more advanced methods with Keywords to Leverage your sales.

Finding the right Aliexpress Dropshipping Supplier

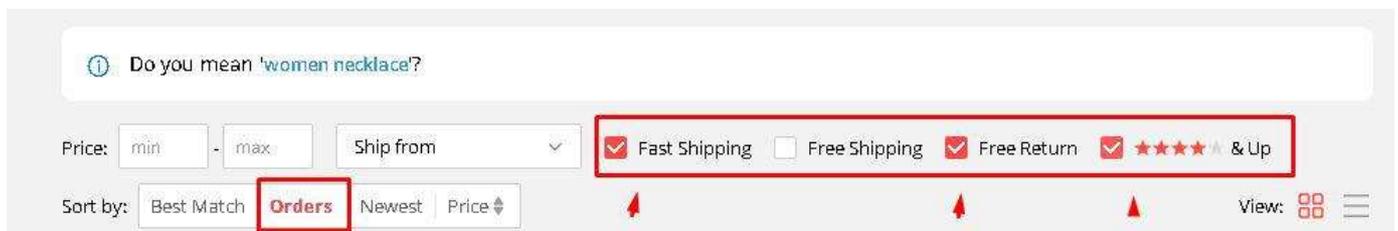
Let's assume that we are in the jewelry niche. And we want to start a necklaces dropshipping store. We hit the search button on Aliexpress and Search 'Woman necklaces'

This is where all of the Dropshipping beginners are getting it wrong -- They don't filter the Aliexpress searches and they randomly choose suppliers with shipping times that take a lot of time with worst feedback - It can cause problems with clients - getting their products too late or not getting them at all. So please follow the next instructions;

The factors that you should be looking at before choosing a supplier



- Free shipping
- Filter by Orders
- 4 Stars and up
- Free Returns!
- ePacket Support (Fast shipping)



Please make sure that your supplier has ePacket shipping -- This is not the most, however, when you choose ePacket shipping to the US / EU is Much faster than the regular options. (14-21 days) so It's highly recommended.



Then you will have various options to choose from. Pick the ePacket one.

Estimated Delivery	Cost	Tracking	Carrier
<input checked="" type="radio"/> 25-39 days	US \$2.97	✓	AliExpress Standard Shipping
<input type="radio"/> 27-43 days	US \$3.23	✓	China Post Registered Air Mail
<input type="radio"/> 25-35 days	US \$3.36	✓	EMS ePacket
<input type="radio"/> 20-27 days	US \$46.86	✓	EMS EMS

Spotting Aliexpress Dropshippers on eBay

Now you know how to get the right supplier. It's time to get to know how to get the right product to sell and Analyze your competition.

Usually; what I do before I picking up a product is checking what other drop shippers are selling. Go to Aliexpress best sellers, Copy the product name of your choice and paste it to the eBay search engine. You will be surprised to find out how easy it is to make profits by copy & paste.

What Actions did I take to find this seller?

- Check Aliexpress Bestsellers
- Copy a product name that SOLD 100+ times and pasted into eBay
- Now you can take this Seller store and scan via **Zik Analytics** (Guide in the next chapters)

This Seller, for example, is making a "crazy" ROI for each SALE.



I just copied the name of the product and pasted it as explained. I found out 1 seller that selling it for 5\$ - He is making 50000% profit for each Sale! Just by being a Middle man!



Should you dropship from Amazon & Walmart?

When you are working with Walmart & Amazon as your supplier you don't have to worry about the shipping times & customer support. With Ali express you will also get fine support, however; if you compare it to Walmart / Amazon... Well, It's like Lambo VS Mazda. Another great benefit of working with US suppliers is the **HUGE cashback** & Discounts opportunities. When you are using chrome extension **Priceblink** - You can make 3x-4x more profit by finding Walmart/Amazon Competitors selling the same item at a discounted price.

- Amazon Shipping - FREE 2Day Shipping on all Prime items.
- Walmart Shipping - FREE 2Day Shipping on orders over \$35
- Walmart Costs - \$5.99 Shipping On Items Cost Less Than \$35

How to spot Walmart Dropshippers

When you are in Walmart, go to Menu > Gifting & Housing > Gift Under X Amount.



It will take you straight into a page with the most generic products that many drop shippers selling on eBay. Now, Copy one of the products' names and paste them to eBay. See? I decided to research this Fisher-Price doll. Now when I will Analyze the eBay SERPs my focus will be to find the EXACT same photo that has in Walmart. (SOLD For 12.99)



Walmart Product Found & SOLD 9 Times





Reverse Engineer Photo Search

Sometimes it can be much more simple to locate from a Dropshipper resell his Items. Usually, when I can't find his product by simple keyword research I will click on his Product photo Right-click and then choose "Search Google for Image"



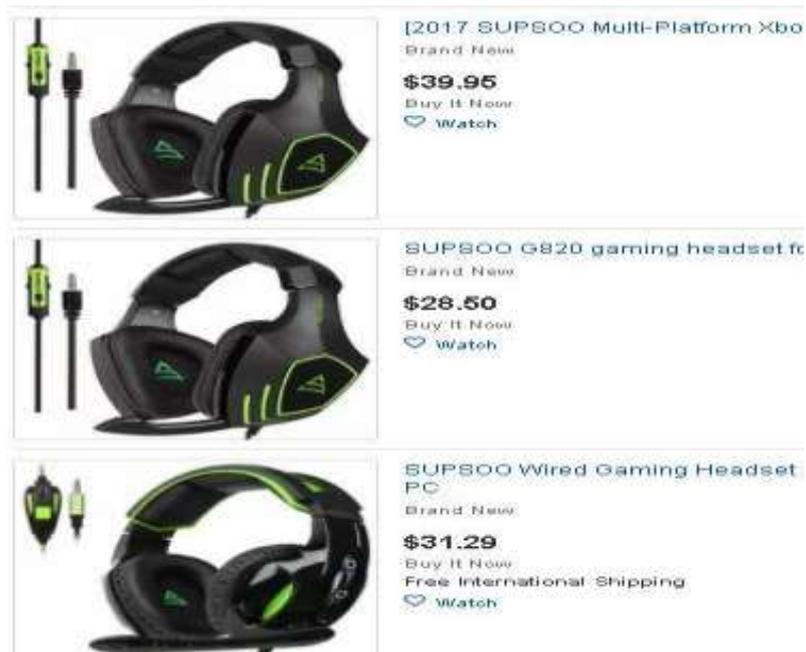
After you will click on it - You will be able to see which other Marketplaces are selling this Item and for how much.

How to spot Amazon Dropshippers

With Amazon, we will simply go to "Amazon Movers and Shakers" and pick up a category. Then, we will copy a random best-seller product. Here is what I have found:



I took just the 4 first keywords of the product and pasted it into eBay And located 3 Amazon Dropshippers selling for X 2-3 ROI.



The Bottom line

If you are new to the dropshipping biz; you always want to focus on 1 Marketplace (Walmart/AMZ/Ali). Once you mastered one market - Move on to the next one.

Don't rush to work with 3 Suppliers at your start. it can lead to logistics problems when you have no experience. Create for yourself a list of 20-30 Sellers from your favorite marketplace - We will use them when you will be in the Market research Section Chapter of this guide.

TLDR;

To locate a Dropshipper you should focus on 2 Factors: Product Photo & Product Description. Once they are matching you have a bingo.

Amazon Prime Account (2 Days FREE Shipping)

Amazon 2 Day Free Shipping on All Prime Products: When you drop from Amazon - You always want to ship only Prime products. For this: you will need Prime membership. You can get a 6 Month prime membership (Worth \$60) for FREE when you have a Student email address. Then, once you the student email you simply **apply as a student** and get your free prime membership. You can easily purchase Edu email from [here](#).

So basically you will pay \$6 for a Membership that worth \$60.

CHAPTER 5 | ACCOUNT WARM-UP

Introduction to Account Warm-Up

In the next chapter I will explain to you how to warm up your account, what is it PayPal jail and how to prevent yourself from doing mistakes that can lead to a suspension of your account.

I will also provide you with a checklist of actions to avoid - Those are the ones who put your account on the fast track for suspension. I want you to be 100% safe and earn as much money as you can. So please listen closely.

Warming up Account

Account warm-up is a healthy step to take before you start dropshipping. When your eBay account is fresh you don't want to get negative attention. Especially when you list your first item. (because eBay consider drop-shipping as a high-risk seller) So, when you will list your first item it should not be from Aliexpress nor dropshipping. Just list an item that you have around in your home. Create 2-3 listings. Let it sit there for 3-4 days. You can list a Generic Book or Used Mug.

Then, once the first week is passed - Your account is ready to list Items from Other marketplaces.

How to Prevent Account suspensions

Please Prevent yourself from listing items of big brands like Nike, Adidas, Dragon ball z, Disney, Perfumes brands, etc. Those keywords can cause a suspension because as an individual - You don't have permission from the brand owner to sell their merchandise. So you don't want to mess with products that are VERO. EG: "Verified Rights Ownership Program" - In general, selling well-known brands can cost you a lot of problems even when you are a legit supplier.

Lucky you: **The Monitor** that we will use to list our products in this guide has a huge list of VERO - It will prevent you automatically from listing VERO Products. However, keep in mind that it will not make you "bulletproof" and you still have to keep your eyes open.



Also, any product that is in Tobacco, Health, Motorcycle / Vehicle parts niche also should be considered as high risk. Stay away from them and prevent yourself from getting in trouble. And always remember - Watch out and Stay away from the **VERO** List.

Checklist to avoid



- Selling counterfeit/replica goods - Don't try to outsmart the system by selling replicas. You will put your account at the risk of suspension.



- VERO violations - Trademarked logos & names. - Avoid

- Negative shipping rates - Always make sure to ship your item within 3 days of order. (Including uploading tracking number) - This can be done automatically by the system that we will use.

- False claims about a product - Do not make false claims about any product that you are selling.



- Selling Medical Devices /Knives/ Lock picking items.

Paypal 21 Days Hold Jail

Paypal is limiting new sellers in order to keep eBay safe from scams. So keep in mind that you will first have to establish your account before you will be able to use your Paypal balance revenue on the same day that item was sold.



- When you will sell your first 25 items your funds on PayPal will be held for 21 days or soon as your buyer placed feedback and confirmed that order is delivered.

- This hold will be released once 3 months are passed from your first sale.

- After 3 Months you will never face Other HOLDS

- If you need this money urgently - You can call Paypal to release your funds.

The bottom line is ... Your first 3 Months as a Seller will be tough; However when you pass them - The way to Sustainable profits is EASY.

CHAPTER 6 | DROPSHIPPER STASH TOOLS

Introduction to Dropshipper Stash Tools

In this chapter, I will explain to you with which tools we will work with and what benefits each tool can give us. Yaballe & Zik is our Main tools for the workflow - The other is chrome extension that will make our life much easier as a drop shippers.

Yaballe - List Items & Monitor Stocks

Yaballe is the tool that we will use to list items on our eBay store. Yaballe is the tool that will help us to monitor our products Quantity, Stock send auto-msgs to clients, and in overall - Make our life much easier than work manually. **Click** to create free Account on Yaballe

With Yaballe you can copy & paste products from the Biggest marketplaces online. Including; Walmart, Amazon, Aliexpress, HomeDepot, Overstock, Wayfair, Etsy We will learn how to use it in the next Chapters.

Zik Analytics - Spy on your competitors

Zik Analytics is a tool that we will use for product & market research. With Zik, we will be able to find winning products to outsource from Aliexpress / Walmart & Amazon. **Click** to create an account on Zik Analytics for \$1

FREE Chrome Extensions for Dropshipping

Autods Bulk Item Grabber (Auto-Ds Helper)

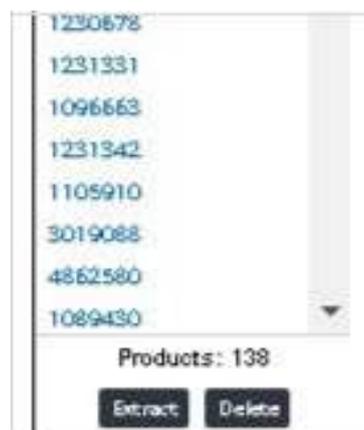
With Autods bulk item grabber you can grab product URLs / IDs in bulk. This tool is super useful when you don't have the time for market research and you want to use your eBay store limits to the maximum. You simply go to Aliexpress / Amazon / Walmart and copy the products IDS in bulk - Once you have them you paste the Info to Yaballe bulk lister. (Bulk listing Guide in the next chapters)

Download extension here

How to use Autods Helper extension

Setup the extension - Go to Aliexpress/AMZ/Walmart - Search for an Item - Click on The logo to below to extract IDS.

Then you will see a window - Just press on "Extract"



ePacket Identifier - Aliexpress ePacket Hunter

When you are searching for products to dropshipping manually, It's highly recommended to use only suppliers with the ePacket shipping option so your orders will be delivered to the customers at the fastest time possible. With ePacket Identifier you don't have to check manually - It will show you which seller supports ePacket on your first search Instead of entering to each listing

Download here

Priceblink - Automatic product discounts

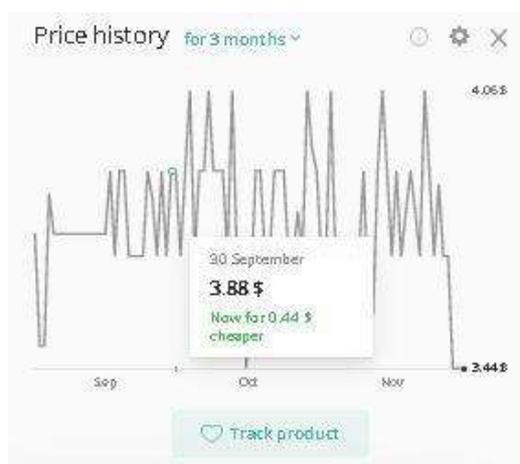
Once you will setup Priceblink you will be able to see discounts bar in your chrome & better deals on other marketplaces automatically. This extension is working better with US suppliers like Amazon / Walmart.



AliTools - Aliexpress Seller Analysis

With Alitools extension we will have a better GUI to work with Aliexpress suppliers. We will also be able to see the price history of the product. If we see that the seller sold the item at a better price than it being sold right now we can contact the seller and tell him that we want the old price. It's always working.

Download Alitools



Bottom line

These are the extension that every eBay Dropshipper should have in his Stash.

CHAPTER 7 | START WORKING

Introduction to Start Working

In this chapter - I will go in-depth about how to work with your eBay & Yaballe automation; you will learn how to configure the best setup and how to price your items & breakeven.

Register to Yaballe

Go to **Yaballe** and create your account - We are going to configure the monitor and list our first item.

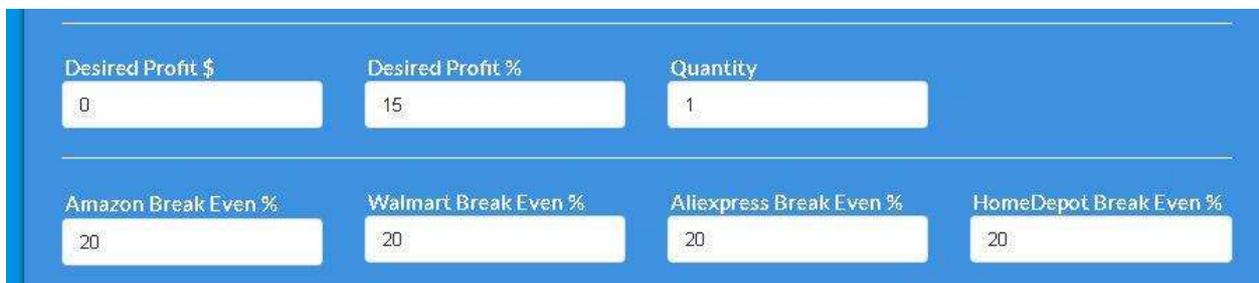


Yaballe Settings

Soon as you registered your account with Yaballe and linked your eBay store now you will have to configure your settings in Yaballe monitor (Click settings on Yaballe menu).

 Settings

Then click on 'Profit & Break even' Make sure that your breakeven is at least 20% - To cover fees & product costs. Profit should be 15-20%.



Desired Profit \$	Desired Profit %	Quantity	
0	15	1	
Amazon Break Even %	Walmart Break Even %	Aliexpress Break Even %	HomeDepot Break Even %
20	20	20	20

Now that we secured our break-even and profits - We will move on to the policies tab in the Yaballe settings page.



Click on the policies white box and your policies should be applied automatically. If you don't see them - Click on 'Update policy from eBay'



Update Policies from eBay Clear Policies from Yaballe

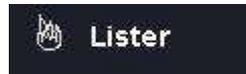
DEFAULT PAYMENT POLICY DEFAULT RETURN POLICY DEFAULT SHIPPING POLICY

We have everything in place now - and Probably, we are ready to list our first product.

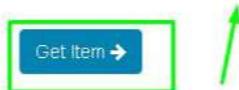
List your First Item Product

List your First Product from AliExpress

On Yaballe Menu click on 'Lister';



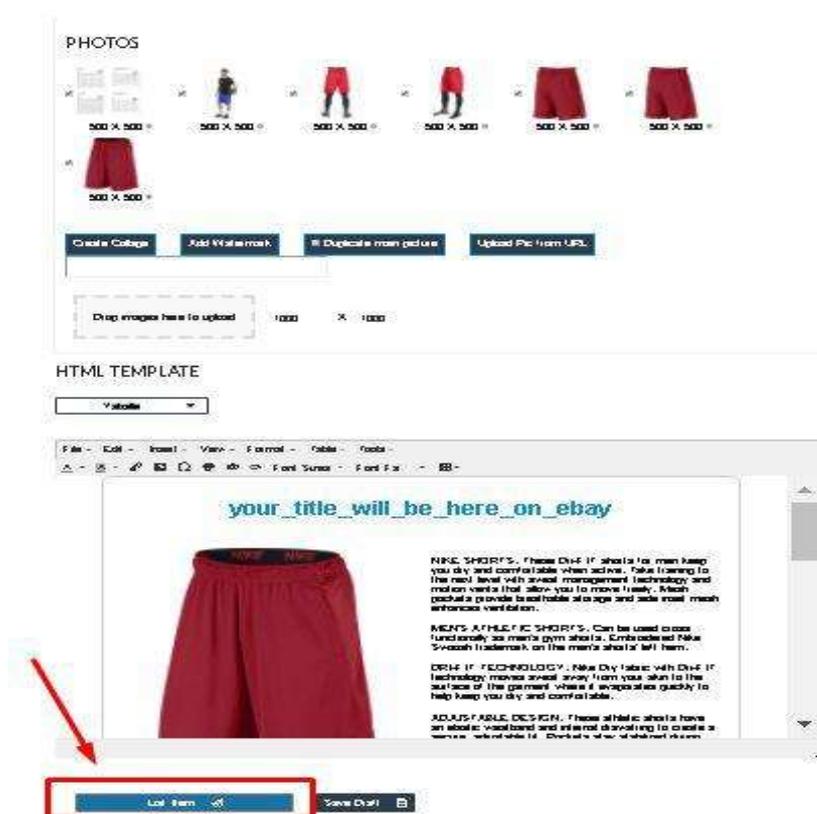
Now copy your desired product URL that you are interested to list on eBay from Aliexpress.



That's it. Now your product is ready to be listed on eBay!. All information is already included in the list - So all you have to now is just click on 'List item' at the bottom of the page and the product will be listed on your eBay store with the descriptions & Product specifics.

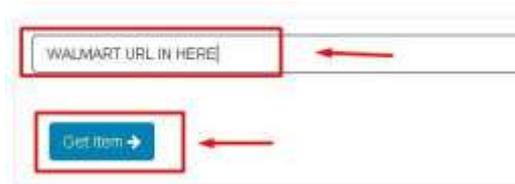
What the Yaballe Monitor will do once clicked on "Get item?"

- Scrape Product Description
- Scrape Product Specifics
- Scrape Product Price + Breakeven & Your Profit



List your First Product from Walmart

Walmart is one of the best US suppliers for eBay. With Walmart you have less competition than you will have with Amazon: It will be translated to more \$ IN sales. Now the same as we do with Aliexpress, this is how we do it with Walmart. The same as we did with Aliexpress. Just Change the URL!



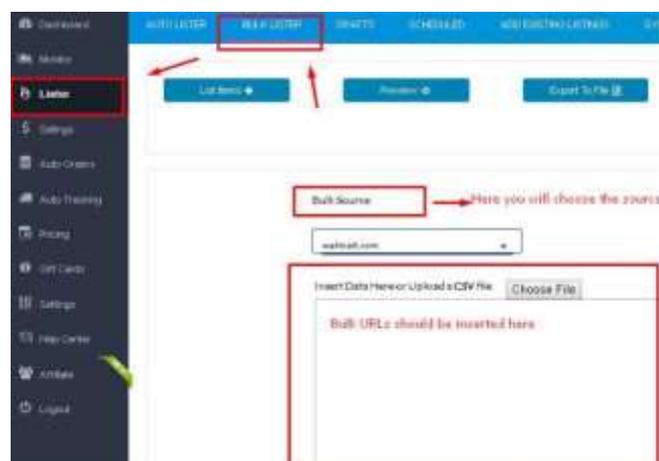
Cashflow Management for Walmart & US Suppliers

One of the biggest benefits of being a dropshipper with US suppliers is flexibility with your cashflow. For example, If your store is making \$500 daily you can simply purchase bulk gift cards from Triplemars and load it into your buyer account. **Triplemars** can provide you with a daily supply of GCs even if you are not from the US.



List Bulk Items From Walmart, Aliexpress, Amazon

When you will go to the Yaballe lister you will have an option "BULK Lister" for this, You will have to prepare for yourself a list of URLs of products that you want to list. Once you got them, you can simply insert them into the bulk lister and let the monitor do the work for you. In the Tools section, I already explained to you about the Item grabber extension - You can use it to scrape BULK products URLs/IDs and then Simply paste it to Yaballe bulk lister. In the Tools Section of this guide - I explained exactly how you can grab Products IDs/URLs in Bulk Using the Autods Item Grabber.



Yaballe will list those items and once they are all listed - He will notify you in your email automatically that all of your products have been listed.

CHAPTER 8 | FIND PROFITABLE PRODUCTS

Introduction to Find Profitable Products

In this chapter, you will learn Step by step how to find Profitable items to list on your eBay store using the **Zik analytics** Analytics tool.

Register to Zik Analytics (Hot items Finder)

Go to **Zik** website and sign up - Chose the Standard package: It will be enough for you to find profitable items. They also offer a 1-week trial for 1\$.



Product Research

Now I will teach you how you can find profitable items on Steroids and... you will be able to sell them for 2x-4x profit margins. Go to Zik Analytics and choose "Aliexpress" (In search bar)



Now imagine that I want to sell a "Woman hat" on eBay. I firstly will want to see, Which woman hats are selling on Aliexpress the most?

Zik will help us figure out exactly which "Woman Hat" sold the most and for how much profit. Soon after we realized which "Woman Hat" is the best-seller on Aliexpress;

We need to investigate; Which dropshippers on eBay selling these "Woman hat" ? : We want to learn what those dropship sellers do; so we can react to the Woman Hat market

- Step 2; - Insert the "Woman Hat" Title of Aliexpress to Zik eBay Search.

A list of "Woman hats" will appear in Zik. I found out the product that I want to check the competition from other sellers. What I will do is simply click on the stat icon of the "Woman Hat" and then click on "Search on eBay"

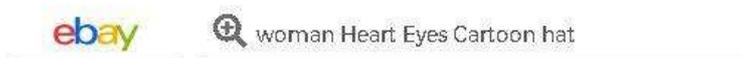


So! Let's assume that you clicked on "Search on eBay" as described in the screenshot above - A new window is appearing but you see 0 results; You will probably need to edit the title.



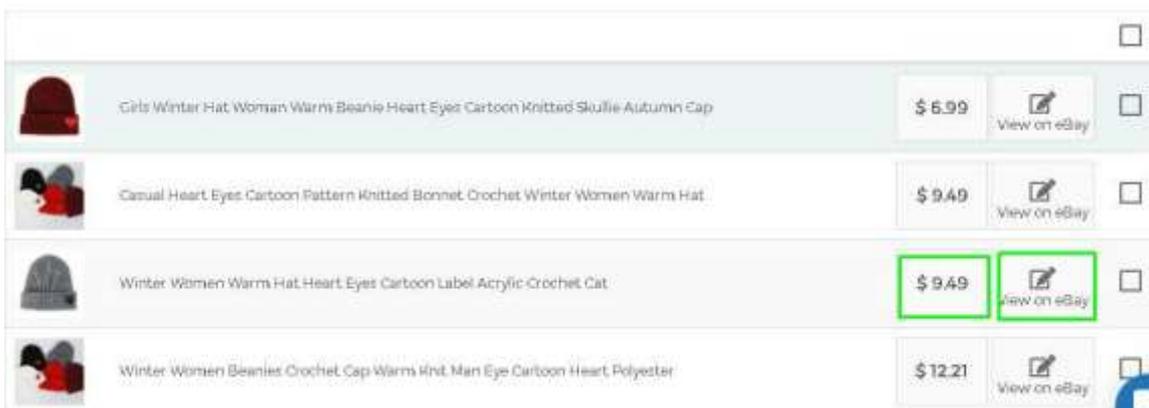
Now I finished to edit the title in order to find a match with Aliexpress products and I found a few sellers.

- Edit title means: Remove Nonsense Keywords / None Relevant Keywords from the title.

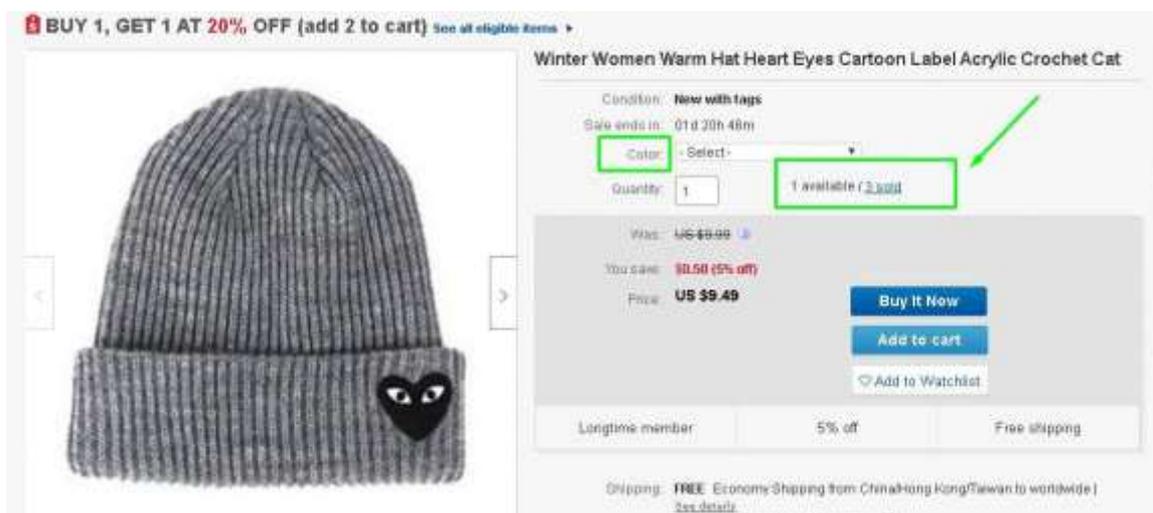


As you can see; I cleaned the title and inserted the most Relevant keywords. Now Zik will give me more Sellers & Accurate Results.

Here are the dropshippers that I have found:



I decided to click on "View on eBay" and found out that this seller making more than 80% for each sale (60% After fees) and he is already made 3 sales. Is this a product that worth to list on your eBay store? YES.



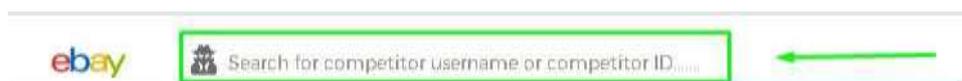
Competitor Research

Now that we got the match with our Woman hat - We can search more in-depth about this seller;

If he sold 3 pcs of this woman hat from Aliexpress; than probably we will spot more interesting products that he is dropshipping ; Is this seller can be relevant to our market research? Probably yes. Let's insert his store ID to the Competitor research tab.



- This icon will redirect you to competitor research.



Now we will get a piece of detailed information regarding this Woman Hat dropshipper. This information will help us to get a clear picture; Which Aliexpress Items worth to list on our Store? Those items that he is already SOLD.



We can see that just by listing 1051 Items he is making \$2161 a month. A Goal to add for your checklist: Find Another 3 Sellers like this one and insert him to your Competitors List in Zik. Watch them closely and Reverse engineer their listings that have been SOLD already.

What I usually do is simply filter the results to see only items that sold at least 2 times this month and I copy them to my store.



all we have to do now is simply replicate the seller successful listings.

Product Name	Upload date	Sales	Total Sold	Current Price	Last Sale		
Rensiora Charms 925 Sterling Silver Bracelet Beads Fine Jewelry	11/22/2018	31	37	USD 9.48	USD 9.48	+	...
Polarized Sunglasses Classic Vintage Gothic Style Small Steampunk Round Glasses	6/4/2018	17	21	USD 16.99	USD 16.99	+	...
Rensiora Charms 925 Sterling Silver Family Tree With Cubic Zirconia Bead Charms	11/22/2018	11	20	USD 12.34	USD 12.34	+	...
Authentic Charm Sterling Silver All Alphabet Letters Bangle Brace Charms Beads	11/22/2018	6	25	USD 6.54	USD 6.54	+	...
Mini Power Bank 10000 mAh External Battery Fast charging LED Phone Charger	7/14/2018	2	3	USD 25.84	USD 32.25	+	...

Now... Focus on the Seller Titles and copy them. Prepare a list of products and than Research them on Aliexpress. Once you found them; Use Yaballe to list them on your store and you have a BINGO.

Building your competitors list

Now that we know how to locate competitors and products for sale. We want to establish a list of 20-30 sellers which is doing the same as we do - Dropshipping. That way we will be able to know exactly what's going on on the market. We will be able to list those items before they get saturated by the rest of the crowd. Let's find them manually. I will tell you now the trick num 1 that I use to find them. When you see products on Aliexpress that using a Brand name in the product title - Copy the brand name along with product name and hit search.



So we will simply copy Roreta and add Headphones to the headline. "Roreta headphones"



Soon as you hit the "search" you will find them out.

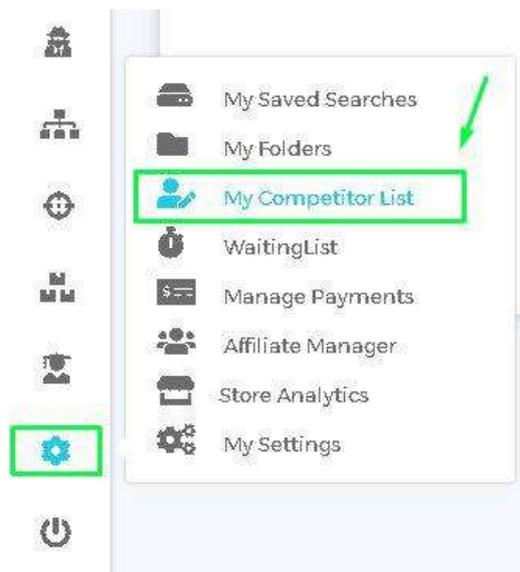
Boom! 3 Dropshippers.



Now that we figured a quick way to locate them, We will build a text file with all of our competitor's stores' names. Once we got them. We will paste them on Zik Analytics and click on



Now every time that you are looking to list new items, your competitors will do the work for you instead of you searching. All you have to do is simply replicate their listings.



The bottom line

The key to consistent sales is to always keep your eyes open upon the competition.

You can see what sells and what not. With Zik, you can follow up to 30 Competitors from 1 Dashboard. If you were doing it manually like the rest of the crowd, It should take you days & hours.

Zik will give you a huge Edge over the dropshipping market.

CHAPTER 9 | ACCOUNT AUTHORITY

Introduction to Account Authority

When you are just starting your eBay selling career it will probably take you 1-2 months to get consistent sales on a daily basis. In this chapter, I will tell you how I usually boost my account authority.

Purchase feedbacks for 0.01\$

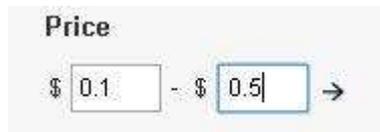
What you want to do first is to buy auction items for cheap - Those purchases will increase your feedback count number - It will make your account more trustworthy.

Also, When your potential buyer will decide who he will purchase from, from a store with 0 feedbacks or from the store with 10 feedbacks? You will probably know the answer.

Lets start'; Go to eBay search and write "Beads" and choose "Auction"



Now you will see beads, go the filters in the left menu and choose prices from 0.1 to 0.5



Now on a daily basis, purchase 1-3 items (Not more than that or you will be suspended) Once you have around 10-15 feedbacks - You will have more credibility in the eye of your potential client and also; Your account became more trustworthy so you will show up in eBay search often. When you will purchase these products you will get Buyer feedback from sellers.

It will not affect your store ratings for good, But; It will Boost your feedbacks number when your potential client will see your store; He will see 10-20 Feedbacks and Not 0. It will lead to a better conversion rate. You can get 20 Feedbacks for \$0.2 ; It will not cost you more than \$4

Raise account limits In-depth

At the start of the guide, I was talking about eBay selling limits and explained to you how you can raise it by asking for third-party services on Fiverr. Now, I will explain to you more in-depth about how you can do it by yourself. Before you raise your account limit you need to understand that you can raise it only once in a month. Our Account selling limits is an important factor, why? Because if we want to make more sales we will need more products. To have a lot of products we will have to call eBay and request to raise our limits. Before you make a call and ask for raising your store limits, Make sure that this checklist is verified with your account:



- You sold your first item before 30 days ago
- You used your selling limits to the max
- You have all of your account information. (Address, phone, etc)

Once you have that ready, you are ready to make a call to eBay and ask for raising your store limits. This is usually the questions that you will be asked when asking for limits increase:

1. What do you want to sell?
2. Who is your supplier?
3. Why you need more limits

1. Tell them that you are going to sell different products from various categories.

2. Tell them that you have suppliers from different locations in China & the USA. If you will mention Aliexpress dropshipping it will not be good. So don't.

3. You are looking for more limits because you are simply interested to grow your business monthly revenue to expand and sell more products monthly.

Follow up with the instructions and you will be good to go with your sales limits.

Bottom line

Your store sales limits are the key to your success. The more products you have on your store - The more sales you will make. Always keep that in mind and make sure to call eBay monthly to raise your limits.

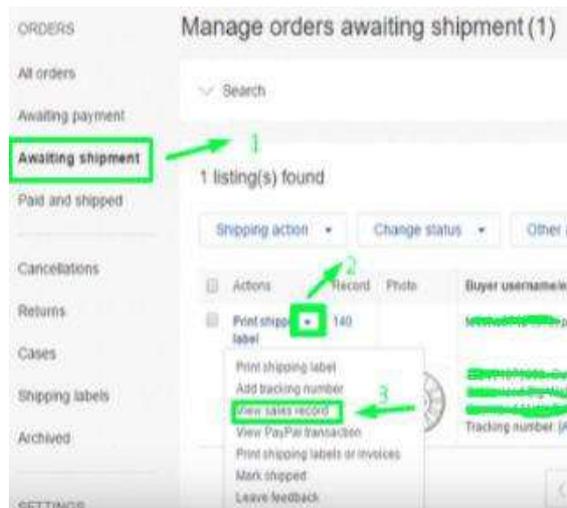
CHAPTER 10 | DEALING WITH LOGISTICS

Introduction to Dealing with Logistics

In this chapter, I will tell you how to deal with chargebacks orders fulfillment & Returns.

Fulfill your first dropshipping order manually

Click on “sell” on eBay top menu you will be redirected to your seller hub. Once there simply follow the instructions I mentioned in the photo. And click “view sales record” You will be able to see the whole information of your buyer. You can also see this information from the Yaballe monitor.



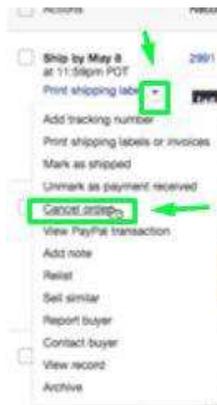
Once you clicked on the “sales record” you will be redirected to a page with the shipping information of your buyer. Simply copy & paste this information to Aliexpress/Walmart/Amazon and ship it. After 2-3 days your Aliexpress vendor will upload your tracking number to the site - Just make sure that you copied it and pasted it to your client order. (Click on Add tracking number above product)

Dealing with Cases

There are many types of cases(claims) on eBay. However; I will focus on those two claims that most of the sellers have.

- 1:Your buyer asked to cancel his order
- 2: Your buyer claim order is not delivered.

Starting with type 1. Let's assume that a buyer asked to cancel an order. Go to your eBay seller hub > Orders. Now locate the order that was asked to be canceled. And Follow the Screenshot:



Important: Always choose “Buyer asked to cancel the order” because when you choose other reasons it will damage your eBay store ratings and it will affect your listing’s rankings on the eBay search engine.



Type 2. Your buyer claim that the order is not delivered when in fact it is.

What you have to do is to simply copy your Aliexpress tracking number of client order go to 17track.com - This website will locate products from multiple shipping companies that delivered from china. It's All in one package-tracking site. Once you there, simply enter the tracking number of your order take a screenshot and use it as a backbone to support the fact that your package has been delivered. Work with the same concept on Amazon / Walmart & US Supplier - Just paste the Link of Fedex/USPS tracking number to the case.



Get up to 8% Cashback on your Orders from Aliexpress

This is the best part of being a drop shipper because on every order that you will make you will get 8% cashback. And when you have 400-500 orders per month this 8% can play a BIG role with your profits. To work with cashback you simply need to register an account with **Giving Assistant**. Once you have an order to fulfill place your order via their website. Using this method you get 2 birds in 1 shot. You will also give a charity on each order that you will have and make money at the same time. :)

When you are using giving assistant you are making a profit & helping people around the globe at the same time.

Monitoring your Store Activity + Excel Sheet Download

Download sheet | You should always monitor your store activity. To know exactly how much % your business makes a month. I have attached an excel sheet that I used myself to keep a track of my profits & losses. You can also use this data to figure out which Supplier and niche made the most sales in your stores.

A	B	C	D	E	F	G	H	I	J	K
Product	Quantity	Date	Supplier	Product Costs	Selling Price	Shipping Costs	Ebay Fees	Paypal Fees	Profit	Cashback
Tennis Table		2/29/5/2019	Walmart	100	200	8	10%	4.50%	85	5%

Sheet monitoring Data:

- Product Name
- Quantity
- Date
- Supplier
- Product Costs
- Selling Price
- Shipping Cost
- eBay Fees
- Paypal Fees
- Profit
- Cashback

Bottom line:

To make consistent profits you must know where your store is heading to and how much you are making each month so you can plan your next moves.

CHAPTER 11 | EBAY CASSINI ENGINE

Introduction to eBay Cassini (Search engine)

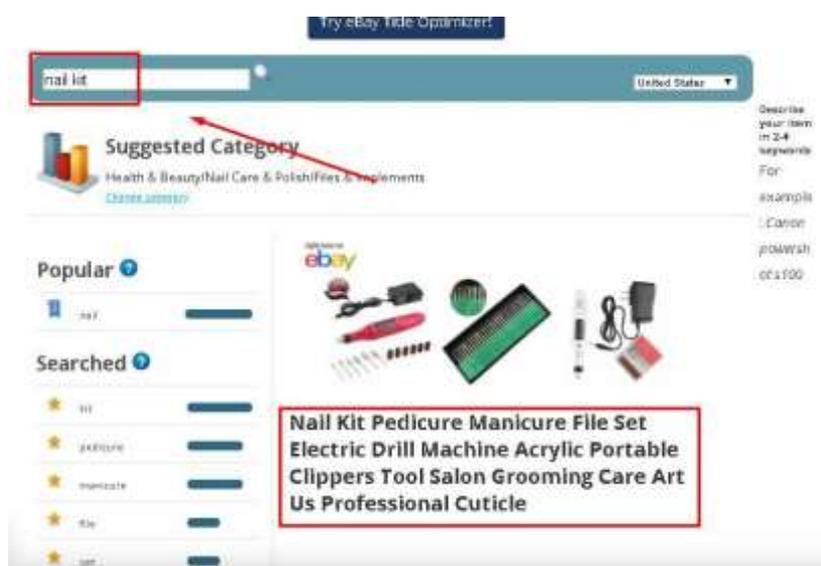
eBay Cassini - When you want to rank your products on eBay you first need to understand how their algorithm works. Once you got the direction you will know how to Optimize your listings for rankings Increase.

Get the Cassini Attention

Title - We want a title that is being searched on eBay. For example, If you sell a "Pokemon Tshirt" of Pikachu. And your listing title is just "Pokemon Tshirt" than you are probably missing Clients. Your title should be "Pokemon Tshirt Pikachu" - That way, you will get extra exposure. Or, if you sell A nail tool kit. Your title will be "Nail tool kit woman Acrylic Manicure Pedicure" Always focus on the long tail keyword so you will have more chances to show up in the SERPs of Cassini.

Getting Ready-Made Optimized Titles

Sometimes you will have a product that you will have no idea what else keywords you should add. For that, you can use the **Title Builder** tool. This tool will suggest you hot keywords that clients search on eBay daily.



Rich Item-Specifics

Rich Item specifics are the small details of the product. Like Size, Dimension, lbs, and so on. When you item-specifics is fully optimized the eBay Cassini will prefer your listing on the

rest of the competition. It will give us a huge advantage on Manual dropshippers who don't fill such info. You don't have to worry about those because when you are listing Item with the Yaballe Monitor - It will pull out all of the listing specifics automatically to your eBay list.

How it looks on Yaballe when you List product from Aliexpress or Walmart

ITEM SPECIFICS	
Brand Name	Model Number
lovebay	8009
7/85	4/85
Compatible Brand	Charger
Universal	No
9/85	2/85
Magnetic	Material
Yes	Metal
3/85	5/85
Use	Has Speaker
Car	No
3/85	2/85

Feedback Score, Pricing, Defects & Policies

Return - If seller X has the same Listing as Seller Y. But... Seller X has a 14 Days return, and Seller Y has 21 days return policy. Who eBay will prefer to show first to their clients? The seller with a better return policy.

Shipping - If Seller X Has a shipping time of 34 Days and Seller Y Has 21 Days. Cassini will prefer the Seller with the best shipping time for their client.

Pricing - If Seller X selling the Same Product as Seller Y. With better pricing (Cheap) then Seller Y - Who Cassini will want to show first? X.

Feedback Score - If Seller X Have 100 Feedback score and Seller Y have 50 Feedback score - Who will get more exposure? Seller X. But... If seller Y will have a Cheap price, and good return policy - He will have a better chance to outrank seller X.

Defects & Return Rate - if Buyer placed an order and for some reason, you had to cancel it because of any reason - It will harm your seller rating. If you got many returns from Buyers that complained that your products are not good enough / broken - It will also harm your ratings. Those will affect your store rankings in Cassini - You always want to avoid such cancelations.

CHAPTER 12 | KEYWORD RESEARCH

Introduction to Keyword Research on eBay

Keyword research on eBay can be very effective when you do it properly. In this chapter I will show you how to Analyze competition for keywords & How to create an excel sheet - The final Goal is to have enough data so we can use it to leverage our traffic from eBay.

Keywordtool Dominator

We will use **Keyword dominator** to export eBay search engine suggestions. Those are keywords that your potential customers will search on a daily basis.

The first thing we want to do is to prepare an excel sheet with a list of our desired products. At the end of this Chapter, I will share my sheet with you.

Keyword Research

So; Let's assume that we are going to sell "Nail kit". I entered our desired keyword and now I got a list of relevant keywords. Remember; The more keywords you have in the title - The more you will be seen by people who search for your product.

The screenshot shows the Keywordtool Dominator interface. At the top, a search box contains the text "Nail kit". Below this is a "Keyword Results" section with a header "119 Keywords". The results are displayed in a table with columns for "Rank" and "Keyword". The first row shows a rank of 10 for "nail kit". Subsequent rows show ranks of 9.8, 9.5, 9.5, 9.5, 9.5, 9.5, 9.5, 9.5, 9.5, 9.5, 9.3, 9.3, 9.3, and 9.3 for various related keywords. At the bottom of the results list, there is a "Clear All" button and a green button labeled "Add Selected to Your Keyword List".

Rank	Keyword
10	nail kit
9.8	nail kits
9.5	acrylic nail kit
9.5	fiberglass nail kit
9.5	ingrown nail kit
9.5	nail kit acrylic
9.5	nail kit case
9.5	nail repair kit
9.5	nail tool kit
9.5	vintage nail kit
9.3	acrylic nail kit professional
9.3	fiberglass nail extension kit
9.3	gel x nail kit
9.3	hybrid gel nail kit

Keywords Competition Analysis

Great. Now that we have a list of relevant keywords. Let's analyze how difficult it will be to compete...



- Copy One of the keywords that we got from Keywords Dominator
- Paste keyword in eBay Search
- Check - How many search results?

I inserted the keyword "silk wrap nail kit" and just found out that there are only 50 Sellers. It means that we have a Super easy keyword to rank.



Now that I got the right information - I will mark it as an easy keyword to rank in my excel sheet and move on to the next keyword. If I will decide to sell a Nail kit - I will know that this Keyword will be worth to insert into my title.

Keyword Analysis Excel Sheet (+Download)

So now we know how to analyze keyword. Our main goal should be to have like 200-500 keywords that easy to rank. Once we got the data - We can always put it into our Product titles to generate extra traffic. **Download Sheet.**

Keyword	Competitors	Difficult Level		1 = EASY =	1000 - 2000 Competitors
silk wrap nail kit	50	3 = EASY		2 = MEDIUM =	300 - 800 Competitors
nail kits				3 = EASY =	1 - 100 Competitors
acrylic nail kit					
fiberglass nail kit					
ingrown nail kit					
nail kit acrylic					
nail kit case					
nail repair kit					
nail tool kit					
vintage nail kit					

Our Long tail keyword

50 Sellers

EASY TO RANK

Difficult Levels

CHAPTER 13 | AUTOMATE YOUR EBAY STORE

Introduction to eBay Store Automation

In this chapter, I will teach you how to set up your eBay dropshipping store Automation. Those automated tasks will save you time + will make it easier for you to scale.

Tracking Numbers Automation

This option will update our Tracking numbers to eBay automatically. It will scrape our tracking numbers from the Gmail that we get from Ali, Walmart, and Other suppliers and insert them into our clients' orders.

Go to Yaballe > Settings > Accounts



Clients Follow-Up Templates Automation

We automated the tracking numbers. Now we will configure the follow-up msgs with our clients. The Yaballe follow-up System will template Automation flow: Go to Yaballe > Settings > Auto Msg



- Aftersale Auto Msg
- After Tracking Update Auto Msg
- After 7 Days Feedback Reminder Msg (If using Aliexpress Configure to 34 Days)
- Leave Positive Feedback to buyer After Purchase

To set the Automatic msgs on simply checkmark the box of each option when you click on the +

⊕ AFTER SALE AUTO MESSAGE

⊕ LEAVE POSITIVE FEEDBACK TO BUYER

⊕ AFTER TRACKING UPDATE AUTO MESSAGE

⊕ FEEDBACK REMINDER AUTO MESSAGE

Then checkmark the Box. Done.

Send a **message** to the buyer after item is **purchased**

Profit Increase Automation

When we are selling many PCs from the same listing we earn good momentum from the eBay Cassini search engine. We want to benefit from this momentum to the max. Because usually, this is the “Money time”. The more your listing will sell = The more Cassini will push your list in the SERPs. It testifies that you have a good product. So when we are the first listing in the SERPs people will watch our listings before the rest cheap listings. We will use this option to generate more profit in our sales.

On Yaballe go to Auto-Rules and choose “Raise Listing Profit After-Sale”

⊕ RAISE LISTING PROFIT AFTER SALE

RAISE LISTING PROFIT AFTER SALE ⓘ

Start raising profit after sales

→ 3 sales

← Raise profit % by ⓘ

Maximum profit % raise limit ⓘ → 5%

Raise profit \$ by ⓘ

Maximum profit \$ raise limit ⓘ

The key here is to stay on the TOP of the Cassini SERPs while raising your profits. If you will raise the price too much you are risking your position in the SERPs to be taken over by another seller that selling the same item more cheap than you. So it's recommended not raising more than 5% when you have competitors.

Drop Profits when No Sales

Sometimes we will have listings that will not sell. We don't want to get rid of them instantly, our goal is to first try to decrease our profits and see if maybe we can get a buyer and then raise it again. So we can use this option according to the Breakeven that we use. If your profit is 5% for a product after fees; you can slowly drop 1% every day until you get a sale.



CHAPTER 14 | EBAY STORE PROMOTION

Introduction to Promoted Listings

eBay has a built-in system that helps sellers promote their items in exchange for a small fee for each SALE. Basically, you will offer a discount price on your products and eBay Cassini (Search engine) will reward you for this. (Give you a Better exposure in the SERPs) Do know:

This option is available only for the Basic Store subscription. If you have a none Paid store this option will not be available to you.

“Play with your Prices”

Do you remember? : I told you in the first chapters of this eBook that you have a lot of room to “play” with the prices when you are dropshipping? Now we are going to follow-up with this advice.

Raise your Prices

Now we are going to use the Advantage that Yaballe API is giving us.

Please increase your whole inventory prices by 20%. Why? Because most of the Sellers who use the promoted listings are usually giving 2-3% off. They don't use Advanced programs Like Yaballe nor know about Dropshipping. So they can't play that much with their prices. But We can! Go to: Yaballe > Monitor > Mark your Items > Bulk Operation > * Change Profit to 45%.



DESIRED PROFIT \$

DESIRED PROFIT % →

BREAK EVEN %

Start Advertising

Go to your eBay Seller Hub and choose "Marketing" > Markdown Sale



Seller Hub 100 ★

Overview Orders Listings **Marketing** Performance Research ^{FREE}

Now Click on Create a promotion



Create a promotion ▾

Now choose "Event+Markdown"

Since we changed our Profit to 45% We can offer a HUGE discount of 20%. And when we will have a sale our profit will be 25% After we break-even

Do you get it?

The more discount that you will offer = More traffic to your listings.



Choose your discount

Take % off each item

Take \$ off each item

Offer free shipping for all discounted items.
(applies to first domestic shipping service)

It will now lead you to a page where you have to select your store Items and confirm.

You can now launch your campaign and wait for the \$ to roll into your Paypal account. :)



Yay! We're now creating **test**. Your ads will appear on eBay within a few hours and will run until you cancel your campaign.

You can Stop / Start the campaign anytime you want; From the marketing tab you will be able to See how much SALES you generated with your campaign & How much fees you paid for each campaign sale.

Bottom Line:

The more that our product will be discounted = The more we will be Rewarded by eBay Cassini in the SERPs positions of eBay + Clients will see our list as more attractive with 20% off.

CHAPTER 15 | EBAYSTORECUSTOMERSUPPORT

Introduction to Customer Support

Customer support is the key to success for every eBay dropshipping business. Some people may think that if they don't control their supply chain they can't provide A+ services. There is a solution to every problem.

Why you should provide A+ Support

eBay Cassini is watching closely your store response rate for clients. It means that if your clients have a question and you reply to them after 3-4 days it will be considered as a bad point for eBay Cassini that will lead to your store listings decrease in the SERPs. So always reply to your clients; even if it's a generic question / random inquiry. Bottom line: Always treat your eBay client msgs as the base of your business. Without them; you have no Business.

10 Dropshipping Customer Support Templates

I know that as a beginner it's stressful to handle customer support inquiries. Especially when you are dropshipping and you don't control over the supply chain of your business. This is why I decided to create those Templates and keep your store customers happy & less angry than they should be to prevent any Negative feedbacks and store Rating.

Client Shipping Address is problematic

Dear, we are sorry but due to Logistics problems with your shipping address, our carrier cannot deliver your package to this specific address. Could you please supply us with another address so we can quickly deliver your package?

*Best regards,
[Your Name] @ Customer Support*

Client Asking why Invoice Price is Lower than eBay Price

Dear, Our company warehouses are located in different timezones around the globe. Our suppliers providing us with Wholesales prices. We had a logistic problem with your specific package so we were not able to remove it from your order. We hope that you can understand.

*Best regards
[Your Name] @ Customer Support*



Client Asking about Amazon Package

Dear, We are selling our products on various marketplaces online. eBay is not the only platform that we use. Amazon Have their own Logistics FBA Warehouses. We shipping your packages from there. We hope that you can understand.

*Best regards
[Your Name] @ Customer Support*



Client Asking to Change Address; Order is on the way already

Dear, Your package is already on the way to the shipping address that you provided us. We are sorry but we cannot do anything about it. This is out of our Logistics department control. However, we will be happy to get the package back when you will get it so we can reship it to your desired address. Thank you for your patience.

*Best regards
[Your Name] @ Customer Support*



Client got the product - Product is not as described in Listing

Dear, I am really sorry to hear about it. Please do know that we never wanted that this mistake will happen and sometimes, There are logistics problems that are out of our hands. We know that this is our fault and we are willing to give you a full refund. Please attach a shipping label to this Item and send it back to the Address that we will supply. Once we will get the item back you will get a Full Refund.

*Best regards
[Your Name] @ Customer Support*



Client got a full refund - Not seeing it in Paypal.

Dear buyer, we have already refunded your order soon as we got your package back. I have also attached a screenshot here. You can see it by yourself. Please do know that sometimes it takes up to 48 hours to see the funds in your Paypal Account.

*Best regards
[Your Name] @ Customer Support*



Client asked to return a product; Return policy passed.

Dear client, we are sorry but when you bought our Item you approved to follow the guidelines of our 14 Days return policy. Please check the product listing of the item you bought from us and read the 14 days return windows that you agreed for. We hope that you can Understand.

*Best regards
[Your Name] @ Customer Support*



Client Shipping is late: Client is Angry

Dear, I know that based on our policies we guarantee to ship your product in this specific time. I am asking you to understand that sometimes there are Logistics problems with our warehouses that is out of our hands. I know that it's not your fault so I decided to send you a partial refund of 5% to show that we appreciate you as our client. If you need anything else please let us know.

*Best regards
[Your Name] @ Customer Support*



Client Asking when his package will arrive (US Supplier Shipping policy)

Dear, your package should arrive in the next 8 to 14 days. Please follow-up with your eBay email so you can follow the tracking number of your order and see exactly where it is located.

*Best regards
[Your Name] @ Customer Support*



Client Asking when his package will arrive (China Supplier Shipping policy)

Dear, your package should arrive in the next 14 to 34 days. Please follow-up with your eBay email so you can follow the tracking number of your order and see exactly where it is located.

*Best regards
[Your Name] @ Customer Support*

CHAPTER 16 (BÔNUS) | DIGITAL GOODS QUICK BUCKS

Introduction to Digital Good Quick Bucks

What is it digital goods quick buck? : Those are digital Items that quickly getting sold on eBay. But there is a risk of getting your account suspended selling them. If you are planning to run a serious Business - Than Digital Goods is not the best way to run your project. This Case Study will show how eBay Digital goods sellers are profiting and from where.

The Risks that those Sellers Take

When a store owner is selling those items; He needs to understand that he put his eBay & Paypal account at risk of a permanent suspension from eBay & Paypal. Digital Goods is Usually not Allowed to sell on eBay. If your account is valued for you; Than you should not Sell any of the items mentioned here.

The Pros

Due to the high demand for these products at a cheap price, it's easy to sell them and you also don't have to deal with shipping physical goods. However: It's not recommended to sell them for the long term due to the eBay Terms of Use.

Wordpress Plugins

Wordpress Premium plugins are usually cost premium prices. And when the prices are premium - Some people will be searching for it for cheap. So they compare prices on eBay. For this example, we can take a look at Yoast Which cost £79 was sold on eBay for \$3 for 77 times. Clean Profit of \$231 Before eBay & PP Fees.

This Seller is probably bought his Goods **festingerbhw.com** (Free Wordpress plugins)

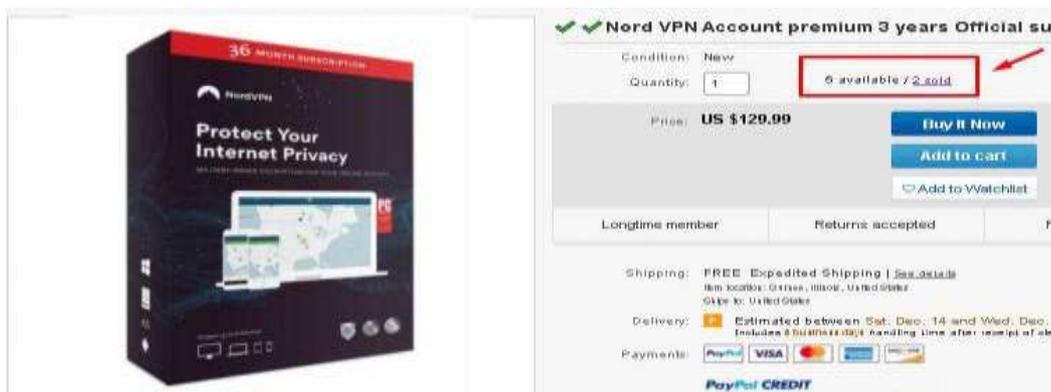


VPN & Other Accounts

According to **Sensortower** Nord VPN Is downloading 400K Times a year. A Big cake that many eBay sellers take a part in. Keep in mind that this would work with other Premium Accounts like; Netflix, Slideshare, etc.



We can see here an eBay Seller that selling it for \$129



He is probably getting it from one of those websites for \$4-10 Bucks. Pure profit of \$119 USD.

Websites:

www.accountbot.io

www.nakedturtle.me

Bottom line:

Digital goods can work for short term & quick buck. However; It's not a great way to build a stable business model and keep your eBay account alive for the long-term.

CHAPTER 17 | FINAL WORDS

Finally! You made it to the finish line. Now it's time for you to take action. I gave you away all of my premium Methods to manage a dropshipping store properly. And you can also use my Telegram Profit hunter bot (Premium package) if you don't have the time to research yourself.

If you found out that this eBook is useful for you,

please take a minute of your time and share your honest experience so others will be able to know that this is a good product. I will highly appreciate it!

Now it's time for you to make some money. \$:)
Goodluck.

Best regards,
DropShipBiz Author



Dropshipbiz

We make eBay Dropship EASY